



UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

OMB APPROVAL	
OMB Number:	3235-0123
Expires:	February 28, 2010
Estimated average burden hours per response...	12.00

**ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III**

SEC FILE NUMBER
B- 53236

FACING PAGE

**Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder**

REPORT FOR THE PERIOD BEGINNING January 1, 2007 AND ENDING December 31, 2007  
MM/DD/YY MM/DD/YY

**A. REGISTRANT IDENTIFICATION**

NAME OF BROKER-DEALER: **PORTALES PARTNERS LLC**

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

**32 EAST 31st STREET, 10th FLOOR**

(No. and Street)

**NEW YORK**

**NEW YORK**

**10016**

(City)

(State)

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

**ANNA MAKEDON**

**914.632.8400**

(Area Code - Telephone Number)

**B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

**WAGNER, FRANCIS, RICHMAN & ACKERMAN, PLLC**

(Name -- if individual, state last, first, middle name)

**66 SOUTH TYSON AVENUE, FLORAL PARK, NEW YORK**

**11001**

(Address)

(City)

(State)

(Zip Code)

CHECK ONE:

- ☒ Certified Public Accountant  
☐ Public Accountant  
☐ Accountant not resident in United States or any of its possessions.

**PROCESSED**  
**MAR 18 2008**  
**THOMSON**  
**FINANCIAL**

**FOR OFFICIAL USE ONLY**

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.8(e)(2)

SEC 1410 (06-02)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

Washington, DC  
103

FEB 27 2008

## OATH OR AFFIRMATION

I, BARBARA STEINER, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of PORTALES PARTNERS LLC, as of DECEMBER 31, 2007, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Barbara Steiner  
Signature

Partner  
Title

[Signature] 2/26/08  
Notary Public

DANIELA E. LUNA  
Notary Public, State of New York  
No. 01LU8155439  
Qualified in Bronx County  
Commission Expires Nov. 13, 2010

This report \*\* contains (check all applicable boxes):

- ☒ (a) Facing Page.
- ☒ (b) Statement of Financial Condition.
- ☒ (c) Statement of Income (Loss).
- ☒ (d) Statement of Changes in Financial Condition.
- ☒ (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- ☐ (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- ☒ (g) Computation of Net Capital.
- ☐ (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- ☐ (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- ☐ (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- ☐ (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- ☒ (l) An Oath or Affirmation.
- ☐ (m) A copy of the SIPC Supplemental Report.
- ☒ (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

**PORTALES PARTNERS, LLC  
FINANCIAL STATEMENTS FOR THE  
YEAR ENDED DECEMBER 31, 2007  
WITH INDEPENDENT AUDITORS' REPORT  
PURSUANT TO RULE 17a-5(d) OF THE  
SECURITIES AND EXCHANGE COMMISSION**

## **C O N T E N T S**

	<b><u>Page</u></b>
<b>INDEPENDENT AUDITORS' REPORT .....</b>	<b>1</b>
<b>FINANCIAL STATEMENTS:</b>	
Statement of Financial Condition .....	2
Statement of Income .....	3
Statement of Changes in Members' Equity .....	4
Statement of Cash Flows .....	5
<b>NOTES TO FINANCIAL STATEMENTS .....</b>	<b>6 - 8</b>
<b>SUPPLEMENTAL INFORMATION .....</b>	<b>9</b>
<b>INDEPENDENT AUDITORS' REPORT ON INTERNAL     CONTROL STRUCTURE .....</b>	<b>10 - 11</b>

**WAGNER, FRANCIS, RICHMAN & ACKERMAN, PLLC**

CERTIFIED PUBLIC ACCOUNTANTS  
66 SOUTH TYSON AVENUE  
FLORAL PARK, NEW YORK 11001

**INDEPENDENT AUDITORS' REPORT**

To the Members  
Portales Partners LLC  
New York, NY 10016

We have audited the accompanying statement of financial condition of Portales Partners LLC as of December 31, 2007, and the related statements of income, changes in members' equity and cash flows for the year then ended, that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. This financial statement is the responsibility of the Company's management. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the statement of financial condition is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the statement of financial condition. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the statement of financial condition referred to above presents fairly, in all material respects, the financial position of Portales Partners LLC at December 31, 2007, and the results of its operations and its cash flows for the year then ended in conformity with generally accepted accounting principles.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental information is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

*Wagner, Francis, Richman & Ackerman, PLLC*

Floral Park, New York  
January 31, 2008

**PORTALES PARTNERS, LLC  
STATEMENT OF FINANCIAL CONDITION  
DECEMBER 31, 2007**

**ASSETS**

Cash	\$2,147,844
Accounts receivable	254,200
Receivable from clearing broker	922,654
Prepaid expenses	53,630
Furniture, equipment and leasehold improvements at cost, net of accumulated depreciation of \$70,370	348,173
Investment in artwork	63,569
Security deposit	<u>30,394</u>
	<u><b>\$3,820,464</b></u>

**LIABILITIES AND MEMBERS' EQUITY**

Liabilities:	
Accrued expenses and taxes payable	\$1,308,787
Deferred taxes payable	<u>35,494</u>
Total Liabilities	1,344,281
Members' Equity	<u><b>2,476,183</b></u>
	<u><b>\$3,820,464</b></u>

The accompanying notes are an integral part of these financial statements.

**PORTALES PARTNERS, LLC**  
**STATEMENT OF INCOME**  
**FOR THE YEAR ENDED DECEMBER 31, 2007**

Revenues:	
Commission and fee income	\$11,384,532
Interest and dividend income	87,575
Trading gains	<u>4,301</u>
Total Revenues	<u>11,476,408</u>
Operating Expenses:	
Members' compensation	5,765,208
Floor brokerage and clearance fees	603,117
Employee compensation and benefits	3,145,956
Quotes, research and market data	51,961
Other operating expenses	<u>875,257</u>
Total Operating Expenses	<u>10,441,499</u>
Income before Income Taxes	1,034,909
Less: Provision for New York City Unincorporated Business Tax:	
Current:	\$ 248,182
Deferred:	<u>21,943</u>
	<u>270,125</u>
Net Income	<u>\$ 764,784</u>

The accompanying notes are an integral part of these financial statements.

**PORTALES PARTNERS, LLC**  
**STATEMENT OF CHANGES IN MEMBER'S EQUITY**  
**FOR THE YEAR ENDED DECEMBER 31, 2007**

Balance, January 1, 2007	\$ 1,711,399
Net Income	<u>764,784</u>
Balance, December 31, 2007	<u>\$ 2,476,183</u>

The accompanying notes are an integral part of these financial statements.



**PORTALES PARTNERS, LLC**  
**STATEMENT OF CASH FLOWS**  
**FOR THE YEAR ENDED DECEMBER 31, 2007**

Cash Flows from Operating Activities:	
Net income	\$ <u>764,784</u>
Adjustments to reconcile net income to net cash provided	
by operating activities:	
Depreciation	12,258
Abandonment of leasehold	25,216
(Increase) decrease in operating assets and liabilities:	
Accounts receivable	( 89,387)
Receivable from clearing broker	( 512,547)
Prepaid expenses	( 22,782)
Accrued expenses and taxes	946,696
Deferred taxes payable	<u>22,193</u>
Total Adjustments	<u>381,647</u>
Net Cash Provided by Operating Activities	<u>1,146,431</u>
Cash Flows from Investing Activities:	
Purchase of fixed assets	( 350,285)
Purchase of artwork	( 6,000)
Security deposits paid, net	<u>( 20,338)</u>
Net Cash Used in Investing Activities	<u>( 376,623)</u>
Net Increase in Cash	769,808
Cash at January 1, 2007	<u>1,378,036</u>
Cash at December 31, 2007	<u>\$2,147,844</u>

The accompanying notes are an integral part of these financial statements.

**PORTALES PARTNERS, LLC  
NOTES TO FINANCIAL STATEMENTS  
DECEMBER 31, 2007**

**NOTE 1 - ORGANIZATION**

Portales Partners LLC, (the "Company") is a broker-dealer registered with the Securities and Exchange Commission ("SEC") and the National Association of Securities Dealers, Inc. ("NASD"). The Company commenced brokerage operations on August 5, 2001.

The Company executes agency transactions in listed and over-the-counter securities. All customer transactions are cleared on a fully disclosed basis through an independent clearing firm. Accordingly, the Company does not carry securities accounts for customers nor does it perform custodial functions related to their securities.

**NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The Company records its commission revenue and expense, on a settlement basis.

Deferred taxes result from timing differences in the recognition of income for tax and financial purposes. The Company uses the cash basis of accounting for income tax basis.

Management uses estimates and assumptions in preparing these financial statements in accordance with generally accepted accounting principles. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities and the reported revenues and expenses. Actual results could vary from the estimates that were used.

Property and equipment are recorded at cost. Depreciation is provided by application of the straight-line and declining balance methods over the estimated useful lives of the various classes of depreciable assets. The following lives are used:

<u>Asset Category</u>	<u>Lives in Years</u>
Furniture, fixtures and equipment	5 - 7
Leasehold improvements	5

Expenditures for maintenance, repairs and minor renewals and betterments are charged to operations as incurred; renewals and betterments of a major character are capitalized. When property is retired, sold or otherwise disposed of, the cost and accumulated depreciation are removed from the accounts and any gain or loss is recognized. Fully depreciated assets are also removed from the accounts, although they may still be utilized.

**PORTALES PARTNERS, LLC**  
**NOTES TO FINANCIAL STATEMENTS**  
**DECEMBER 31, 2007**

**NOTE 3 - INCOME TAXES**

The Company is subject only to New York City Unincorporated Business Tax, which has been provided for in these financial statements. The members of Portales Partners LLC report their proportionate share of membership taxable income or loss on their respective income tax returns.

A deferred tax credit of \$35,494 reflects unincorporated business taxes which are not currently payable due to the utilization of the cash basis of accounting for income tax purposes.

**NOTE 4 - CONCENTRATION OF CREDIT RISK**

Financial instruments that potentially subject the Company to concentrations of credit risk consist of cash deposits in banks and at a brokerage firm.

Accounts at each banking institution are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$100,000. At December 31, 2007, the Company had approximately \$1,930,600 in excess of FDIC insured limits.

The accounts at the brokerage firm contain cash. Balances are insured up to \$500,000, with a limit of \$100,000 for cash, by the Securities Investor Protection Corporation (SIPC). At December 31, 2007, the Company had approximately \$822,700 in excess of SIPC insured limits.

**NOTE 5 - FINANCIAL INSTRUMENTS WITH OFF-BALANCE SHEET RISK**

The Company executes, as agent, securities transactions on behalf of its customers. If counter-parties fail to perform, the Company may be required to discharge the obligations of the non-performing party. In such circumstances, the Company may sustain a loss if the market value of the security is different from the contract value of the transaction. The Company attempts to mitigate the risk of default by reviewing, as necessary, the credit standing of a counter-party.

**PORTALES PARTNERS, LLC**  
**NOTES TO FINANCIAL STATEMENTS**  
**DECEMBER 31, 2007**

**NOTE 6 - COMMITMENTS AND CONTINGENCIES**

**Operating Leases:**

In March 2007, the Company entered into a five year lease for new office space. This lease expires May 31, 2012. The lease provides for tax and operating expense escalations using the base year as specified in the lease.

Minimum future rental payments under this non-cancellable operating lease as of December 31, 2007 are as follows:

<u>Year</u>	<u>Amount</u>
2008	\$122,100
2009	123,963
2010	129,536
2011	133,422
2012	<u>56,275</u>
	<u>\$565,296</u>

Total rent expense for the year ended December 31, 2007 amounted to \$117,342.

**NOTE 7 - PROFIT SHARING PLAN**

The Company adopted a new comparability profit sharing plan as of January 1, 2006. Under this plan, the Company is making a contribution of \$44,845 for its employees for the year ended December 31, 2007. The three members of the limited liability company will each be making their own contributions totaling \$135,000 to the plan.

**NOTE 8 - MEMBERS' DRAW AND COMPENSATION**

Distributions to the members of Portales Partners LLC are reflected in these financial statements in the Statement of Income, "members' compensation" is \$5,765,208.

**NOTE 9 - NET CAPITAL REQUIREMENTS**

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (SEC rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At December 31, 2007, the Company had net capital of \$1,726,217, which is \$1,636,573 in excess of its required net capital of \$89,644. The Company's net capital ratio of aggregate indebtedness to net capital was .78:1.

**PORTALES PARTNERS LLC  
SUPPLEMENTARY INFORMATION  
PURSUANT TO RULE 17a-5 OF THE  
SECURITIES EXCHANGE ACT OF 1934  
AS OF DECEMBER 31, 2007**

**PORTALES PARTNERS LLC**  
**COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE**  
**SECURITIES AND EXCHANGE COMMISSION**  
**DECEMBER 31, 2007**

**NET CAPITAL**

Member's Equity	<u>\$2,476,183</u>
Non-allowable assets:	
Accounts receivable	254,200
Prepaid expenses	53,630
Furniture, equipment and leasehold improvements, net	348,173
Investment in artwork	63,569
Security deposits	<u>30,394</u>
	<u>749,966</u>
Net Capital	<u><u>1,726,217</u></u>

**COMPUTATION OF BASIC NET CAPITAL REQUIREMENT**

Minimum net capital required	<u>89,644</u>
Excess net capital	<u>\$1,636,573</u>
Ratio: Aggregate indebtedness to net capital	<u>.78 to 1</u>

**AGGREGATE INDEBTEDNESS**

Accrued expenses and taxes payable	\$1,308,787
Deferred taxes payable	<u>35,494</u>
Total Aggregate Indebtedness	<u>\$1,344,281</u>

**RECONCILIATION WITH COMPANY'S COMPUTATION** (Included in  
Part IIA of Form X-17A-5 as of December 31, 2007)

Net Capital as reported in Company's Part IIA (Unaudited) Focus Report	<u>\$ 1,832,126</u>
Additional accrued receivables	254,200
Additional accrued expenses	( 106,331)
Miscellaneous adjustments	17,663
Additional non-allowable assets	<u>( 271,441)</u>
	<u>( 105,909)</u>
Net Capital	<u><u>\$ 1,726,217</u></u>

**WAGNER, FRANCIS, RICHMAN & ACKERMAN, PLLC**

CERTIFIED PUBLIC ACCOUNTANTS  
66 SOUTH TYSON AVENUE  
FLORAL PARK, NEW YORK 11001

**INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL STRUCTURE**

To the Members  
Portales Partners LLC  
New York, New York 10010

In planning and performing our audit of the financial statements of Portales Partners LLC for the year ended December 31, 2007, we considered its internal control structure, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission, we have made a study of the practices and procedures (including tests of compliance with such practice and procedures) followed by Portales Partners LLC that we considered relevant to the objectives stated in Rule 17a-5(g)(1) in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and the procedures for determining compliance with the exemptive provisions of Rule 15c-3-3.

The management of the Company is responsible for establishing and maintaining a system of internal accounting control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of control procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the Commission's above mentioned objectives.

Two of the objectives of an internal control structure are to provide management with reasonable, but not absolute, assurance that assets for which the company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any system of internal accounting control, errors or irregularities may nevertheless occur and not be detected. Also, projections of any evaluation of the system to future periods is subject to the risk that procedures may become inadequate because of changes in conditions or that the degree of compliance with the procedures may deteriorate.

Our consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control structure elements does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected with a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control structure that we considered to be material weaknesses as defined above, except for:

The size of the business and resultant limited number of employees imposes practical limitations on the effectiveness of those internal control structure procedures that depend on the segregation of duties. Since this condition is inherent in the size of the Company, the specific weaknesses are not described herein and no corrective action has been taken or proposed by the Company.

The foregoing condition was considered in determining the nature, timing and extent of the procedures to be performed in our audit of the financial statements of Portales Partners LLC for the year ended December 31, 2007 and this report does not affect our report thereon dated January 30, 2007.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that except for the effect, if any, of the condition indicated in the preceding paragraph, the Company's practices and procedures were adequate at December 31, 2007 to meet the Commission's objectives.

This report is intended solely for the use of management and the Securities and Exchange Commission, the National Association of Securities Dealers, Inc. and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered broker/dealers and should not be used for any other purpose.

*Wagner, Francis, Richardson & Akman, PLLC*

Floral Park, New York  
January 30, 2007

**END**